

NOW OPEN!
Burton Hall Road Extension
see page 4

Sandyford Spotlight

Newsletter of the Sandyford Business District Association

Spring 2014

New Promo Video for Sandyford

The objective of the new **'Invest in Sandyford'** promotional video is to promote the Sandyford Business District as an established world-class investment location of choice for both an international and domestic audience. The video is being jointly funded by **Sandyford Business District Association (SBDA)** and a significant grant from **Dunlaoghaire Rathdown County Council (DLRCoCo)** under their Business Promotion Grants Scheme.

The video will be used as a marketing tool by the IDA, Enterprise Ireland, Connect Ireland and other stakeholders to generate interest from investors.

The official launch of the video will take place at the SBDA Annual General Meeting on Monday 24th March. A number of high profile testimonials are included to highlight the positive experiences of companies located in the Sandyford Business District including Microsoft, Airtricity, Fónua and Tullow Oil who have their headquarters located in the District.

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SBDA Contact Details and how to become a member:

SBDA, 60 Holly Avenue,
Stillorgan Business Park,
Blackrock, Co. Dublin.

Phone: 086 1766662

Email: sbdassoc@eircom.net

Website: www.sbda.ie



SBDA

SANDYFORD BUSINESS DISTRICT ASSOCIATION
Sandyford, Stillorgan, Central & South County Business Parks

For latest news visit us at
www.sbda.ie

Beacon South Quarter Improving its Profile

The completion of the Beacon South Quarter area is moving towards its target date of Spring 2014 which is good news for the businesses and residents in the centre. Last year, the National Asset Management Agency (NAMA) agreed to provide a €10 million loan for the construction works which will provide additional residential units and community amenities in addition to making good the currently vacant adjacent blocks pending their future development. The retailers in the Beacon South Quarter have developed a partnership approach to marketing the centre at the same time working on improving the image of the shopping centre resulting in increased footfall so the completion of this development can only be viewed as a positive step.



Photos courtesy of: The O'Toole Partnership

Local Government Bill, 2013 - Significant Changes to Rates Rebate on Vacant Units

Under current legislation, it is possible for the owners of unoccupied premises to receive a 100% refund of commercial rates on the premises if they are:

- Undergoing repairs, alterations or renovations
- The landlord is genuinely unable to get a tenant at a reasonable rent
- Pending redevelopment

However, under the provisions of the new Bill which is currently going through the Dail, it is proposed to reduce the rate of refund by half to only 50%. Were this to be passed into law, it would have obvious implications for already beleaguered businesses and landlords throughout the country who would face a significant increase in taxation liability on properties from which no income is being generated.

Following submissions from the Society of Chartered Surveyors Ireland (SCSI) regarding the inequity of this proposal and strong lobbying for no change to the current policy, Minister Hogan has tabled an amendment recommending that responsibility for deciding on the level of rates refunds should be assumed by the elected members of each local authority.

SBDA will keep members up to date on the progress of the Bill and this specific issue within it.

Two New Incentive Schemes for Businesses in the County

The Enterprise and Economic Development Section of Dun Laoghaire Rathdown County Council is to launch two very positive initiatives for businesses located in the County. Both schemes will apply to the entire Dun Laoghaire borough and therefore include the Sandyford Business District. Businesses will be invited to apply for funding under the two schemes:

1. Vacant Commercial Premises Incentive Scheme
2. Shop Front Improvement Scheme.

The key points of the schemes are:

- They are currently only proposals and will be voted on by Councillors on 10th March.
- The proposed budget for the Vacant Premises Scheme is €100,000 and applies to retail and office premises.
- The Vacant Premises Scheme will apply only to properties with a rateable valuation of less than €40,000.
- The proposed budget for the Shop Front Improvement Scheme is €50,000.
- Both schemes will be on a 'first come, first served' basis until the budget(s) run out.

SBDA will keep members up to date on both these new incentive schemes.

New Garda Business Watch for Sandyford



An Garda Siochana, Dundrum Community Policing Unit in association with the Sandyford Business District Association have launched a Business Watch Scheme in the Sandyford/ Leopardstown area. The inaugural meeting took place

on the 5th of November, 2013.

Business Watch is a Crime Prevention Programme founded on the same principal as Neighbourhood Watch, that is the practice of both the Gardaí and the community coming together to prevent and reduce crime.

Ongoing meetings are taking place with the Business Watch committee. To become a member of the scheme please contact the Sandyford Business Watch Co-ordinator Fiona Cummins on 086 1766662 or Garda Neil O'Connor or Garda Linda Byrne, Sandyford Community Policing Officers at Dundrum Garda Station 01 6665600. Members will be kept informed of news, events, information and bulletins on an ongoing basis via email and at www.sbda.ie.

Sandyford Businesses can Avail of WEEE Trade Cages for Free!

WEEE cages are available from WEEE Ireland free of charge. WEEE Ireland is locally based here in



Sandyford at Whelan House, South County Business Park, Tel: +353 (0) 1 2999320. For businesses to avail of the free WEEE trade cage service please contact Conor Leonard, Operations Manager WEEE Ireland directly on Tel 086 388 6664 for more details. Business owners can encourage staff to bring in any items that would be suitable for disposal. The cages are portable, mobile and can be secured indoors.

When the cage is full collection is FREE.

Lo-call 1890 253 252 or visit www.weeeireland.ie



A new service called Parcel Motel has been installed in Sandyford Business District and has the following advantages for all members

Parcel Motel right at our door step!
Collect your parcels with Parcel Motel at Bizquip, Burton Hall Road, Sandyford Business Park, Dublin 18

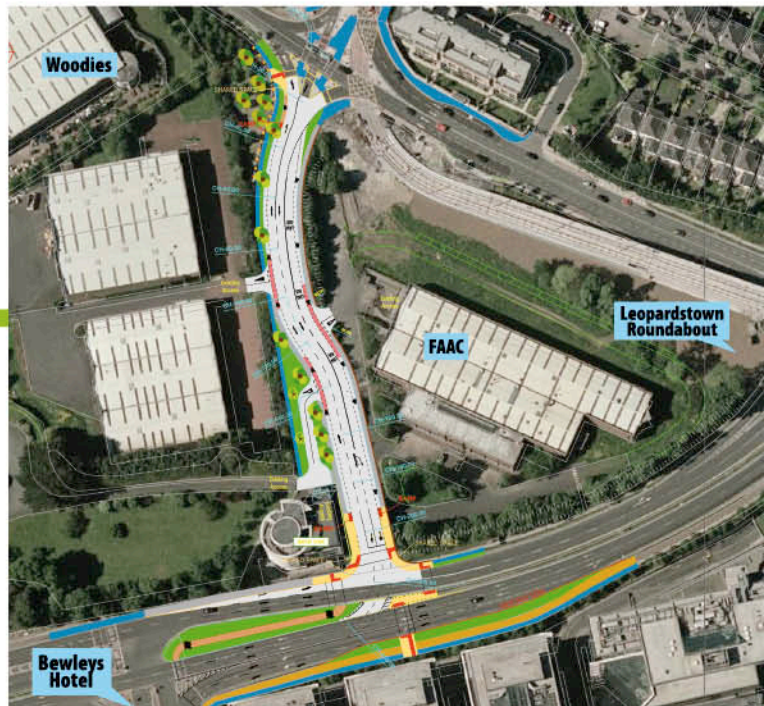


- 1) Free up space in members' mail rooms from parcels that their staff get delivered while they are at work.
- 2) Facilitate staff by having mail order items delivered to their doorstep in Sandyford for afterhours collection or during lunch times.
- 3) Save money by using more efficient mail order delivery charges.

This innovative service is proving very popular with on line shoppers and is now available at the Bizquip premises on Burton Hall Road. For further information log onto www.parcelmotel.com

NEW ROAD OPEN! Burton Hall Road Extension Completed

As a result of continuous liaison between SBDA and DLRCoCo, the extension to Burton Hall Road, from its junction with Blackthorn Avenue through to Leopardstown Road, opened in January 2014. This new entrance and exit from Sandyford onto the Leopardstown Road alleviates traffic congestion particularly during peak times reducing travel times for commuters. Reports received by the SBDA confirm that traffic in the area has improved since the opening.



New Cycle Routes Launched for Sandyford

As part of the Sandyford Smarter Travel initiative Dún Laoghaire - Rathdown County Council have launched a Sandyford Cycle Route brochure which is available to download from: www.sandyfordsmartertravel.ie/travel-options/cycling.

The website also now contains a calorie counter that estimates the number of calories you can burn while walking (see bottom of home page). Cycling is a really great way to get in and out of Sandyford and there are numerous cycle lanes all around the area. Cycle parking is available at Luas stops and throughout the business district. Cycling provides a fast and efficient journey at very low cost, it's pollution free, good fun, and there's no additional cost for every journey made. The average cyclist can cover up to 12 miles an hour by bike. To plan your route the average journey times for the Sandyford Business District have been mapped.



**SANDYFORD
SmarterTravel**

For more information on sustainable modes of travel, the cycle to work scheme and bike shops in the Sandyford area visit

www.sandyfordsmartertravel.ie

New Junction for Leopardstown Roundabout Approved

The Leopardstown Roundabout and Link Road has been approved for development by An Bord Pleanála and works are due to commence in June 2014. Employees in the South County Business Park will notice some tree felling and other accommodation works being carried out within the area in advance of construction.

The SBDA has been assured that during the construction works and effective construction management plan and traffic management plan will be implemented by the contractor and supervised by Dun Laoghaire Rathdown County Council during each phase of the road development to ensure that the impact of the construction on people working and visiting the area will be minimised. The new scheme will see the replacement of the existing roundabout with a signalised crossroads with the aim of improving traffic flow into and out of the district.

The scheme consists of the following elements:

- a) The upgrade of the existing Leopardstown Road/Brewery Road Roundabout into a 4-arm signal controlled junction;
- b) The amalgamation of the existing entrances to Leopardstown Racecourse, South County Business Park



and Leopardstown Park Hospital, via the new Leopardstown Link Road, into a single new signalised junction further east along Leopardstown Road;

- c) Retention of part of the existing South County Business Park access road as an exit only onto Leopardstown Road (west);
- d) The construction of high quality pedestrian and cycle facilities on all affected roads;
- e) The provision of a public park around the drainage attenuation pond as a landscape feature;
- f) Landscaping and boundary treatment along the length of the scheme where existing boundaries are affected;
- g) Traffic cameras at the two principal junctions (Brewery Road/Leopardstown Road and Leopardstown Road/New Link Road) to allow active monitoring of traffic at these locations.

Interim Solution to Traffic Congestion at South County Business Park

Dun Laoghaire Rathdown County Council has commenced works on the Leopardstown roundabout to facilitate a "fast left turn only" exit lane from South County Business Park. This has resulted from extensive lobbying by the Sandyford Business District Association (SBDA) and companies in South County Business Park.

Recently, traffic congestion in the Park has been unacceptable with long delays being reported. It is hoped that other measures, such as the recent opening of the Burton Hall Road Extension and the planned reconfiguration of the Leopardstown Roundabout, will provide a permanent solution to traffic congestion in the area.

NEWS & EVENTS...

New Businesses and Services

The SBDA welcomes new business to Sandyford.

In June **The Copper Bar & Grill** opened in the spacious art deco landmark building across the road from Beacon Hotel and Beacon Hospital within the Beacon South Quarter development.

For more information visit:

www.thecopperbar.ie or phone 2052033.

Beacon CARE Fertility now offers the most advanced fertility treatments available in Ireland. For more information and a full range of services see www.beaconcarefertility.ie

Finally congratulations to **Precision Security** who recently celebrated 25 years in business.

We would be delighted to hear from Members who have news or information for inclusion in future newsletters (space permitting). Please email: sbdassoc@eircom.net

SBDA Joins British Irish Chamber of Commerce



SBDA has become a member of the British Irish Chamber of Commerce which was established in 2011 as a single organisation to represent the interests of businesses on both sides of the Irish Sea who focus on the joint economic space. The Chamber represents members' views at a senior political level throughout Ireland and the UK providing connection and networking in specific and meaningful ways. Membership is broadly based through approximately 15 sectors and many collaborate in the unique service provided of sector driven, 'all islands' working groups. Members currently provide some 55,000 jobs in Ireland and the UK. Trade in this economic region is estimated at €1bn per week and the Chamber enables members to grow in this important market. Exporting businesses who are interested in getting involved can contact Yve O'Driscoll at the contact information below:

Further details available from:

Dublin: Yve O'Driscoll,

Email: yve.odriscoll@britishirishchamber.com Tel: +353 86 0411831

London: Michael Keaveney,

Email: michael.keaveney@britishirishchamber.com Tel: +44 7568 142698

Website: www.britishirishchamber.com

Donations for Sandyford Charities

In December 2013, the Sandyford Business District Association presented proceeds collected for a SBDA charity golf event to four Sandyford charities. Representatives from the four charities attended the offices of SBDA Chairman Dan Holland, Smith & Williamson Accountants, Corrig Road, Sandyford where each charity received a cheque for €1,375. Representatives from the charities included Genevieve McNally, Cheshire Ireland; Des North, Step Enterprises; Liam Casey, St. Vincent De Paul and Michelle Byers, LauraLynn Children's Hospice.



Pictured left to right are: Genevieve McNally, Des North, Dan Holland, Liam Casey & Michelle Byers.

Rosemont School Open Day 2014



ROSEMONT
SCHOOL
www.rosemont.ie

Rosemont Secondary School for girls will be having an Open Day on Sunday 9th March between 3-5pm. All welcome.

AIB Sandyford Mortgage Information Evening - Tues 25th March 2104, 5:30pm-7:30pm

Join AIB and Lisney Auctioneers in AIB Sandyford for a Mortgage Information Evening. Light refreshments will be served. To register please email: niamh.m.o'leary@aib.ie or 933570sford@aib.ie or phone: 01 2885371. RSVP by 10th March 2014.

Allied Irish Banks, PLC is regulated by the Central Bank of Ireland.

CONTACT DETAILS...

SBDA Committee

NAME	COMPANY	EMAIL
Dan Holland (Chairman)	Smith & Williamson	Dan.holland@smith.williamson.ie
Martin O'Donnell (Deputy Chairman)	O'Donnell Property Consultants	martin@odonnell.ie
Fiona Cummins (Secretary)	SBDA	sbdassoc@eircom.net
Gregory Alken	Sandyford Business Centre	galken@brunello.ie
Deborah Brennan	Microsoft	deborahb@microsoft.com
Philip Bayfield	Punch Consulting	pbayfield@punchconsulting.com
Philip Carney	B2E The HR Company	philip@b2e.ie
Simon Grier	S3 Group	simon.grier@s3group.com
Pat Keogh	Leopardstown Racecourse and Golf Centre	pkeogh@leopardstown.com
Leo Larkin	Expert Revenue Systems	larklc@eircom.net
Jim Leyden	Bizquip	jjiml@bizquip.ie
Cyril McGuire	Infinity Capital	mcguire.cyril@gmail.com
Sheila Moore	Matrix Furniture	sheila@matrixfurniture.ie
John Morton	Beacon South Quarter Management Company	morton-john@aramark.ie;
Des McHale	Precision Security Systems	des@precisionsecurity.ie
Chris Ryan	The O'Toole Partnership	chrisryan@totarch.ie

TDs and Councillors for Sandyford Area

NAME	EMAIL	TEL NO.
Ms. Olivia Mitchell TD (Dublin South)	olivia.mitchell@oireachtas.ie	(01) 6183000
Mr. Peter Matthews TD (Dublin South)	peter.mathews@oireachtas.ie	(01) 6183000
Mr. Shane Ross TD (Dublin South)	shane.ross@oireachtas.ie	(01) 6183000
Mr. Alan Shatter TD (Dublin South)	alan.shatter@oireachtas.ie	(01) 6183000
Mr. Alex White TD (Dublin South)	alex.white@oireachtas.ie	(01) 6183000

Glencullen / Sandyford Electoral Area

Cllr. Tom Joyce (FG)	tjoyce@cldr.dlrcoco.ie	086 3881530
Cllr. Lettie McCarthy (Lab)	lmccarthy@cldr.dlrcoco.ie	086 8186718
Cllr. Tom Murphy (FF)	tmurphy@cldr.dlrcoco.ie	086 7814515
Cllr. Neale Richmond (FG)	nrichmond@cldr.dlrcoco.ie	086 8714514

Stillorgan Electoral Area

Cllr. Gerry Horkan (FF)	ghorkan@cldr.dlrcoco.ie	086 3881531
Cllr. Richard Humpreys (Lab)	rhumpreys@cldr.dlrcoco.ie	086 7814518
Cllr. Gearoid O'Keefe (FG)	gearoidokeefe@eircom.net	086 8186727
Cllr. Barry Saul (FG)	bsaul@cldr.dlrcoco.ie	086 8714517

Sandyford Business Watch Contacts

NAME	LOCATION	TEL NO.
Inspector Patrick T. McDonald	Dundrum Garda Station	016665220
Garda Linda Byrne	Sandyford Community Policing Unit	01 6665600
Garda Neil O'Connor	Sandyford Community Policing Unit	01 6665600
Fiona Cummins, SBDA	Sandyford Business Watch Co-ordinator	086 1766662

Support Your District Support the SBDA!

Please join and help strengthen SBDA to promote and continue improving the Sandyford Business District as a world-class national and international centre of excellence in which to start, maintain and grow businesses in Ireland.

The SBDA committee is made up of 15 locally based business people who voluntarily contribute to the Association and work on a wide range of issues affecting the area. The committee continues to campaign for improved roads, access, infrastructure and investment to ensure the Sandyford Business District maintains its prime reputation as a successful place to work, live and do business.

BENEFITS OF MEMBERSHIP

- The prime objective of SBDA is to maintain a strong voice for its members by regular liaison with a designated officer in DLRCoCo, elected representatives, the RPA, the NRA, State Agencies, an Garda Siochana, other business groups and stakeholders.
- Members benefit by being part of a group pursuing the best interests of the District.
- The SBDA forum allows businesses to share their views, concerns and ideas.
- Members received regular information and email updates on the latest news in the District.
- As well as the AGM, members are invited to SBDA functions, networking information seminars and SBDA members' events.

TO BECOME A MEMBER

Visit www.sbda.ie for application form and more information.

Email sbdassoc@eircom.net or phone: **086 1766662**

Write to us at 60 Holly Avenue, Stillorgan Business Park, Blackrock, Co. Dublin.

THANKS...

The SBDA committee would like to thank all of our existing members for their continued support.

If your membership has lapsed email us at sbdassoc@eircom.net

SBDA

SANDYFORD BUSINESS DISTRICT ASSOCIATION

Sandyford, Stillorgan, Central & South County Business Parks